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**BEFORE THE  
STATE OF SOUTH CAROLINA  
PUBLIC SERVICE COMMISSION**

Joint Application of  
**Trinsic Communications, Inc.** and  
**Access Integrated Networks, Inc.**  
For Transfer of Customer Base

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Docket No. 2006-69-C

**ACCESS INTEGRATED NETWORKS, INC.**

**DIRECT TESTIMONY OF VINCENT ODDO**

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**Q. Please state your name, title and business address.**

A. My name is Vincent Oddo. I am President and Chief Executive Officer of Access Integrated Networks, Inc. My business address is 4885 Riverside Drive, Ste 304, Macon, GA 31210.

**Q. What authority is requested by the Joint Application?**

A. The Applicants seek approval of the transfer of certain customers from Trinsic Communications, Inc. ("Trinsic") to Access Integrated Networks, Inc. ("AIN"), specifically Trinsic's residential, and small-to-medium sized business customers. The Applicants also request, to the extent required, that the Commission waive any applicable anti-slamming regulations. Because of the timing of the transaction and the proposed target date for the transfer of customers, we further request that the Commission grant the relief requested herein on an expedited basis.

**Q. Please describe Joint Applicant AIN's operations in South Carolina.**

A. AIN is a Georgia corporation authorized to provide local and long distance services in nine states, including South Carolina. AIN has been serving South Carolina customers for over six years. AIN is the service provider of choice for over 1,000 communities in the Southeast for voice and data services. The Company is the first in its class to deploy its own IP soft switch network, the Access Digital Network, that provides value to small businesses and consumers by offering newer, more reliable technologies at attractive prices. Established in 1996, AIN is a profitable, privately held Competitive Local Exchange Carrier headquartered in Macon, Georgia.

**Q. Please describe the proposed asset transfer transaction.**

A. Trinsic and AIN entered into an Asset Purchase Agreement ("Agreement") on February 10, 2006, whereby AIN will obtain certain assets of Trinsic, specifically Trinsic's residential, and small-to-medium sized business customers, including approximately 950 customers in South Carolina. Following the transaction, Trinsic will continue to provide service only to its existing multi-location business accounts in South Carolina. Trinsic will retain its authority to provide telecommunications services in South Carolina.

**Q. Is the proposed asset transfer in the public interest?**

A. Yes. This transaction is being made in a seamless fashion that will cause no changes in customers' terms, conditions and rates for service. There will be no interruption of service and customers have been appropriately informed of their choices. In addition, the Applicants have determined that the

proposed transaction will improve operational efficiency of both companies, thus providing greater opportunities to improve the price performance of services available to its customers. Consequently, granting this Application is consistent with the public interest in promoting competition among telecommunications carriers in South Carolina.

**Q. Have the customers to be transferred been notified of this transaction?**

A. Yes. Written notice of the proposed asset transfer was provided to Trinsic customers via First Class United States mail beginning in early March 2006 pursuant to Section 64.1120(e), Verification of Orders for Telecommunications Services, as amended, of Federal Communications Commission rules. A copy of the Customer Notification is included with the Application in Attachment 1. Applicants have included in the notification letter all relevant state and federal customer notification requirements pertaining to this transaction. To the extent necessary, it is also requested that the Commission grant a waiver of any applicable anti-slamming regulations.

**Q. Why have the Joint Applicants requested expedited treatment of the application?**

A. Expedited treatment is requested so that the Applicants may transfer the Trinsic residential and small-to-medium sized business customers to AIN with a minimum of disruption and confusion. In order to manage the process efficiently, and to ensure that customer service is not impacted during this transition, it is important that the transfer of South Carolina customers take place as scheduled throughout AIN's nine-state service territory. Expedited approval will allow the planned transfer to take place as originally contemplated in accordance with the notifications that customers have received, thereby avoiding customer uncertainty and permitting the transfer to proceed in as orderly and seamless a fashion as possible.

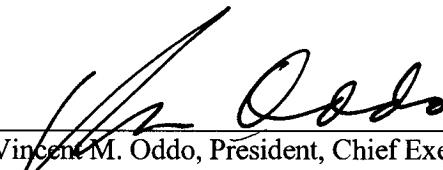
**Q. Does this conclude your testimony?**

A. Yes.

# VERIFICATION

I, Vincent M. Oddo, first being duly sworn upon oath, depose and say that I am President and Chief Executive Officer of Access Integrated Networks, Inc., that I have read the above and foregoing pre-filed testimony by me subscribed and know the contents thereof; that said contents are true in substance and in fact, except to those matters stated upon information and belief, and as to those, I believe same to be true.

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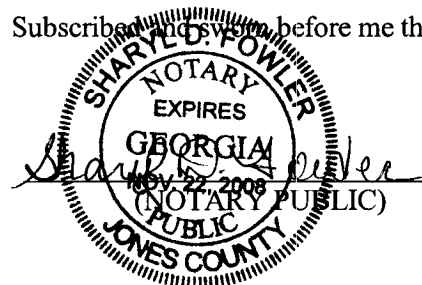
  
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Vincent M. Oddo, President, Chief Executive Officer  
Access Integrated Networks, Inc.

Date: 4/11/06

STATE OF GEORGIA )

COUNTY OF BIBB )

Subscribed and sworn before me this 13<sup>th</sup> day of April 2006.



My Commission expires on: 11/22/08